END HUNGER
IN CALVERT COUNTY

January 19, 2017

Dear Partner of End Hunger In Calvert County,

On behalf of the 15,000 people you helped care for in 2016, we extend our deepest gratitude. Because of you, 2016 was yet again another record-breaking year for us. Together, we distributed **1,438,690 pounds of food** to **15,000 people**. We also opened The Lobby Coffee Bar & Café, a full service coffee shop that 1) provides job training opportunities for unemployed residents, and 2) allows us to deepen our value of **#give**whereyou**live** as proceeds directly support End Hunger In Calvert County. You made that happen.

Friends, we are defining the way a community ought to care for its people. You continue to own both the problem and the solution in a way that restores dignity back to families.

More 2016 Updates and Celebrations

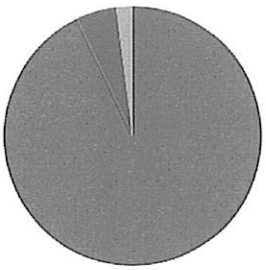
- Graduated 31 Culinary Café Management Students – 70% of whom are now working full-time.
- Grew our Backpack Program to 19 programs that include nearly every Elementary, Middle & High School in Calvert County.
- Received a FREE refrigerated truck that allows us to distribute more fresh produce and meats to our 44 Partner Feeding Organizations.

Where We're Headed in 2017 . . .

- **Calvert For Calvert**
  We are reinvigorating serving opportunities at The End Hunger Warehouse as we deepen our grassroots history of connecting caring volunteers with the reality of hunger in our county.
- **The Lobby Coffee Bar & Café**
  Our 2017 focus is to be "more than just coffee" by creating more opportunities to bring people together. We're going to accomplish this by growing The Lobby Coffee Bar & Café as a vibrant hub for live music and community events, enhancing our ability to be a meeting resource for local businesses, and expanding our menu to meet community needs.

Thank you for your commitment to the cause of ending hunger. We look forward to partnering with you in 2017 and beyond, caring for Calvert County together.

It's truly our honor to serve you by ensuring our financial records accurately reflect what you have so willingly given. End Hunger In Calvert County is an Accredited Charity of the Better Business Bureau and meets all 20 Standards of Charitable Accountability. For every dollar donated, $0.93 goes toward programs that help change lives. Enclosed are your 2016 End Hunger In Calvert County Giving Statement and our 2016 Annual Report. If you have any questions, please contact Chief Financial Officer, Larry Patin at 410-257-5672.



Programs: 93% **Fundraising:** 5% **Administrative:** 2%

May God richly bless you for your commitment to making a difference in the lives of Calvert County residents.

Together We Can,

Jacqueline M. Miller, President

BBB ACCREDITED CHARITY

END HUNGER
IN CALVERT COUNTY

2016 ANNUAL REPORT

Our mission is to end hunger in Calvert County through a growing network of people helping others become self-sufficient.

HIGHLIGHTS OF THE YEAR

This past year was a record breaking year for our community! In collaboration with our many partners, we provided real life change to a growing number of needy Calvert County residents. Among our many accomplishments, we:

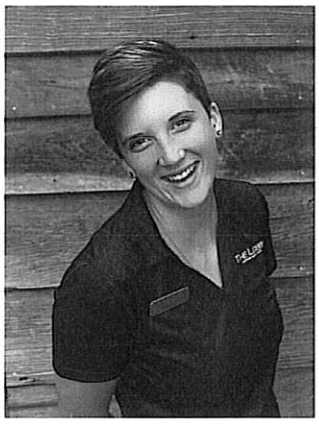
- Grew our Backpack Program to 19 programs that include nearly every Elementary, Middle & High School in Calvert County.
- Facilitated the distribution of **1,438,690 pounds** to our Partner Feeding Organizations and the entire state of Maryland.
- Provided over **4,000 holiday meals** to low-income families.
- Served over **15,000** people who use our Partner Food Pantries.
- Graduated **31 students** from our Culinary Cafe Management Program. 70% of all our graduates are now employed.
- Opened The Lobby Coffee Bar & Cafe, a full service coffee shop that provides job-training opportunities. Further, proceeds from The Lobby Coffee Bar directly support End Hunger In Calvert County programs.

SELF-SUFFICIENCY, THE HEART OF END HUNGER

At the heart of End Hunger In Calvert County is our Culinary Cafe Management Program which is designed to move individuals from dependency to self-sufficiency in a way that creates real life change. Our program teaches people skills and develop habits that will land them a career in the Hospitality Industry. Since the launch, over 120 students have graduated and over 70% are now working. In addition, our Calvert Cash Tax Preparation Program helps low-income families prepare their taxes and equips them to better manage their finances. All of these programs are grant supported allowing End Hunger to offer them free to students. Real life change is happening.

Meet Becca:

Becca came to the Culinary Cafe Management Program unemployed, with little college education, looking for direction and a career path. She completed our six-week program at the top of her class making her a prime candidate to hire for The Lobby Coffee Bar & Cafe. Becca is now working with us full-time and has since bee promoted to a Manager. In addition to maintaining excellence in product quality and customer experience, Becca leads a team of over ten baristas. Her oversight and leadership are essential to the day-to-day success of The Lobby Coffee Bar & Cafe. But this isn't the end of her End Hunger story! This spring Becca is enrolling in the College of Southern Maryland to complete her degree in Social Work. Becca plans to use her education to continue working with End Hunger Programs to provide the same support that she received to future End Hunger students.



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POWERFUL PARTNERS

End Hunger In Calvert County Partners with Food Lion
Last year, the three local Food Lions in Calvert County closed to transition into Weis Markets. During the changeover, the grocery stores donated 267,542 pounds of food and household items to End Hunger In Calvert County. It took seven tractor trailers to pick it all up. There was such an abundance, that in addition to restocking our 44 Partner Feeding Organizations, we were able to send food and items to hunger relief programs throughout the entire state of Maryland.

End Hunger In Calvert County Maintains Wise Giving Designation from Better Business Bureau
For the 4th year, The Better Business Bureau recognizes End Hunger In Calvert County as an Accredited Charity, awarding us its Wise Giving Designation for meeting all 20 Standards of Charitable Accountability. They determined that $0.93 of every dollar donated supports End Hunger In Calvert County. This certiÄca-tion means that when you donate to End Hunger In Calvert County, you can do so with conÄdence.

LOOKING AHEAD

OUR 2017 GOALS:

- Continue to focus on exactly why we do what we do – the people and lives that are being changed.
- Continue to grow The Lobby Coќee Bar & Cafe as a fully operational coќee shop that provides real job-training opportunities to low-income individuals.
- Reinvigorate and deepen our grass roots history of connecting caring volunteers by creating more opportunities for groups, families, and businesses to get involved.

Our success is your success – your partnership is invaluable – the lives we are changing are real. And together, we'll accomplish what we set out to do – getting to the root causes of hunger and helping people move from dependency to self-suи ciency.

Thank you for your commitment to our #givewhereyoulive value.

FINANCIALS

Financial statements for Äscal year ending December 31, 2015, can be found on our website, endhungercalvert.org under the About Us section.

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